

Smart Strategies Solutions for Workplace Challenges

October 2016



In This Issue

[Fall Workshop Series](#)

[Seven Keys to Effective Leadership](#)

[Key Concepts to Improve Communication](#)

[Tips for Building Strong Teams](#)

[Fiscal Management](#)

There Are Three Programs Remaining in Our Fall Workshop Series

[Building and Leading Strong Work Teams -- Webinar](#) - October 18, 2016, 10:00 am \$49 early bird - register by October 12th! (given the short notice and Jewish holiday, we can give you an extension if you contact us by the 13th)

Team leaders need strong

Greetings!

We have our final 3 workshops in our fall series coming up soon:

- [Team Building Webinar](#) on October 18th
- [Communicating to Connect](#) - in Guilderland on November 1st
- [Fiscal Management](#) - in Schenectady on November 10th

Click on each one for more information, or [our website](#).

We have four new articles for you this month!

In June, we wrote about the [7 key feelings a leader needs to engender](#) to build a positive workplace and work team. Our last two issues focused on how to do this when working with the "T" and "E" styles in our [T.E.A.M. model](#). This month we look at how to do this with the "A" style.

In this issue, we also pull together a number of communication tips in our communicating to connect blog and we have a new blog on team building.

Finally, we have an article for leaders and board members of non-profits on some key issues to consider in fiscal management. If you're involved with a non-profit, you'll want to read this and attend our workshop on November 10th.

A handwritten signature in blue ink that reads 'Alan'.

Alan Krieger

As always, would love to hear your [feedback](#) and feel free to forward this to your colleagues.

 [Forward this issue](#)

people skills, an understanding of group dynamics, and a well thought out team building plan. This webinar provides a solid foundation in all three areas to help you build stronger and more effective teams.

[Communicating to Connect -- Workshop](#) - November 1, 2016, 9:00 am- noon, Guilderland, NY

Learn practical skills and strategies to deal more effectively with the wide range of people and personalities you interact with on a daily basis. You will be able to communicate more successfully and to build better relationships.

[Fiscal Management -- Workshop](#) - November 10, 2016, 8:30 - 10:00 am, Schenectady, NY

A crucial skill for all leaders is to fully understand and oversee their financial management system. Developing a simple, but strong system of internal controls is essential to your long term fiscal health. This workshop will give you the skills and knowledge you need to establish and maintain good internal controls.

Use the links below to find out more about us and to subscribe to this complimentary newsletter.

Quick Links

[About Us](#)
[Training Programs](#)
[Leadership Coaching](#)
[Newsletter](#)
[Feedback](#)

Contact Us

Seven Keys to Effective Leadership Part IV - Supervising the "A" Style

Have you ever talked to someone who is very detailed and focused on the work, asks a lot of questions and gives a lot of information? Or someone who seems to be well meaning but at the same time is highly critical and negative? This would be the A or Analyzer style in our [T.E.A.M. model](#). A's are careful workers and deliberative thinkers who want to make sure they check everything carefully before they move forward. They are nearly the direct opposite of the E style. [READ MORE!](#)

You can learn more about this model at our [Communicating to Connect workshop](#) on November 1st. It's one of our most popular programs!

Key Concepts to Improve Communication

We've all been communicating since we were babies... why is it that sometimes we just can't get our message through? People read us wrong, miss out on key points, take offense where none was intended, or don't hear the importance of our message. And then there's the problem of how to give someone feedback without their becoming defensive. We've got some core strategies that can help you improve your communication to ensure an accurate reception. [READ MORE!](#)

Tips for Building Strong Teams

While most people say they like to work in teams, they all have different ideas of what a work team really is. And then there are those people who truly like working alone and find teams to be a negative experience. The team leader's job is to pull together all these strands and facilitate moving a group of people from a disconnected group to a well- functioning team. Getting the team set up is only the beginning... keeping it strong and effective is an on-going challenge. We start our series on team building with an overview and a list of 10 key tips. In future blogs we'll expand on each of the tips. [READ MORE!](#)

Fiscal Management

Most people who end up as leaders and board members for non-profit agencies do so because they believe in the agency's mission and programs, not because they like bookkeeping and accounting. But understanding fiscal management is an important role for all leaders. If no one is watching from the top, you can run short of funds before the end of the year, mistakes can be missed and

[Alan Krieger](#)
President/Owner

[Nicole O'Connor](#)
Office Manager/Project
Coordinator

Krieger Solutions, LLC
5223 Scotch Ridge Rd.
Duanesburg, NY 12056

Ph: 518.895.2939
Fax: 518.895.2947

www.kriegersolutions.com

money can go missing. Once you know what to do, it's not difficult to play your role in fiscal management.
[READ MORE!](#)

Share This Newsletter

Feel free to forward this email to friends and colleagues.



[Forward this issue](#)

You may also reprint any of these articles as long as you include the following in the reprint and send a copy to me at alan@krsol.com:

*"Reprinted from 'Smart Strategies - Solutions to Workplace Challenges', a newsletter from Krieger Solutions, LLC.
www.kriegersolutions.com"*

© 2016 Krieger Solutions, LLC. All rights reserved.

If you would like to unsubscribe from this newsletter, please click the link below. Please note, if you are currently receiving an email follow up series, this will automatically unsubscribe you from that as well. If you do not want that, please email [Nicole O'Connor](#).